FORM D

UNITED STATES
SECURITIES AND EXCHANGE
COMMISSION

Washington, D.C. 20549

Q I I I I O4038976

FORM D

ال 2 6 2004

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D
SECTION 4(6), AND/OR

UNIFORM LIMITED OFFERING
EXEMPTION

<i>(</i> *	
SEC	USE ONLY
Prefix	Serial
]	
DATE	RECEIVED
1	ì

Name of Offering (check if this is an am	endment and name h	as changed, and ind	icate change)			
Filing Under (Check box(es) that apply):	Rule 504	Rule 505	□ Rule 506	Section 4(6)	☑ ULOE	
Type of Filing: ⊠ New Filing ☐ A	mendment					
	A. BASI	C IDENTIFICATI	ON DATA			
1. Enter the information requested about the	issuer					
Name of Issuer (check if this is an am	endment and name h	as changed, and ind	icate change.) el	Pipeline, Inc.		
epipeline, inc. 607 Herndon Parkway Suite 103 Herndon, VA 20170	(Number and S	treet, City, State, Zi	• •	•	uding Area Code)	
A. BASIC IDENTIFICATION DATA Enter the information requested about the issuer Iame of Issuer Check if this is an amendment and name has changed, and indicate change. ePipeline, Inc. (Number and Street, City, State, Zip Code) (703) 880-1601						
Brief Description of Business – epipeline. Inc. provides contractors with in-decompete and win	epth research about F	ederal, State and Lo	ocal Government	contracts to enable the c	contractor to effectively	
= •	== •	•		other (please specify)	JUL 28 2004	
Actual or Estimated Date of Incorporation or Jurisdiction of Incorporation or Organization	: (Enter two-letter U	Month 0 6 9 S. Postal Service al		Actual	THOMSON	

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes appare of this notice and must be completed.

ATTENTION

Potential persons who are to respond to the collection or innormation contained in this form are not required to respond unless the form displays a currently valid OMB control number

SEC 1972 (2-99) YoM

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

 Each beneficial ow issuer; 	mer having the pov	ver to vote or dispose, or direc	ct the vote or disposition of, 10	% or more of a class	s of equity securities of the
• Each executive off	icer and director of	corporate issuers and of corp	orate general and managing p	artners of partnership	issuers; and
• Each general and n	nanaging partner of	f partnership issuers.			
Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers. Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer Director General and/or Managing Partner Full Name (Last name first, if individual) Crossbow Venture Partners Business or Residence Address (Number and Street, City, State, Zip Code) One North Clematis Street, Suite 510, West Palm Beach, Florida 33401-5523 Check Box(es) that Apply: Promoter Beneficial Owner Director General and/or Managing Partner Full Name (Last name first, if individual) Business or Residence Address (Number and Street, City, State, Zip Code) 607 Hermdon Parkway, Suite 103, Hermdon, Virginia 20170 Check Box(es) that Apply: Promoter Beneficial Owner Director General and/or Managing Partner Full Name (Last name first, if individual) Russell Howell Business or Residence Address (Number and Street, City, State, Zip Code) 607 Hermdon Parkway, Suite 103, Hermdon, Virginia 20170 Check Box(es) that Apply: Promoter Beneficial Owner Director General and/or Managing Partner Full Name (Last name first, if individual) Ravi Ugale Business or Residence Address (Number and Street, City, State, Zip Code) One North Clematis Street, Suite 510, West Palm Beach, Florida 33401-5523 Check Box(es) that Apply: Promoter Beneficial Owner Director General and/or Managing Partner Full Name (Last name first, if individual) Mark Lama Business or Residence Address (Number and Street, City, State, Zip Code) One North Clematis Street, Suite 510, West Palm Beach, Florida 33401-5523 Check Box(es) that Apply: Promoter Beneficial Owner Director General and/or Managing Partner Full Name (Last name first, if individual) Partner Full Name (Last name first, if individual) Partner Full Name (Last name first, if individual) Partne					
Crossbow Venture Parti	ners				
Business or Residence Addres	ss (Number and Stree	t, City, State, Zip Code)			
One North Clematis Stree	t, Suite 510, West	Palm Beach, Florida 33401-5	523		
Check Box(es) that Apply:	Promoter	Beneficial Owner	☑ Executive Officer	☑ Director	-
Full Name (Last name first, if	individual)				
Timothy W. Walsh					
Business or Residence Address	ss (Number and Stree	t, City, State, Zip Code)			
607 Herndon Parkway, S	uite 103, Herndon,		· · · · · · · · · · · · · · · · · · ·		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Officer	☑ Director	
Full Name (Last name first, if	individual)				
Russell Howell	N ₂		<u> </u>		
Business or Residence Addres	ss (Number and Stree	t, City, State, Zip Code)			
607 Herndon Parkway	, Suite 103, Hern	idon, Virginia 20170			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	
Full Name (Last name first, if	individual)				
Ravi Ugale					
Business or Residence Addres	ss (Number and Street	t, City, State, Zip Code)			
One North Clematis Street	et, Suite 510, West	Palm Beach, Florida 33401-5	5523		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	
Full Name (Last name first, if	individual)				
Mark Lama				····	·
Business or Residence Addres	ss (Number and Street	t, City, State, Zip Code)			
One North Clematis Str	eet, Suite 510, W	est Palm Beach, Florida 3	3401-5523		
Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	Executive Officer	Director	
Full Name (Last name first, if	individual)				
John Benitz			· · · · · · · · · · · · · · · · · · ·		<u> </u>
	•		3523		
				Director	
Full Name (Last name first, if	individual)				
Mark Patten	•				
Business or Residence Addres	ss (Number and Street	t, City, State, Zip Code)			
		Palm Beach, Florida 33401-5	5523		
	(Use	e blank sheet, or copy and use ad	ditional copies of this sheet, as nee	cessary)	entilla de anti-r

A. BASIC IDENTIFICATION DATA

2. Enter the information requested for the following:

Each promoter of the issuer, if the issuer has been organized within the past five years;

					В.	INFORM.	ATION AB	OUT OFF	ERING				
1.	Has the is	ssuer so	old, or does t	the issuer inte	nd to sell, to	non-accredite	ed investors in	n this offering	:?				Yes No
					•			filing under l	,				_ 6
2.	What is the	he mini	mum invest			• •		~				•••••	NA
3.	Does the	offerin	g permit joir	nt ownership	of a single un	it?				•••••	•••••		
4.	Enter the	inform	ation reques	ted for each p	erson who ha	as been or wil	ll be paid or g	given, directly	or indirectly	, any commis	sion or simila	r	
	person or	agent of (5) pers	of a broker o	or dealer regis	tered with the	SEC and/or	with a state of	or states, list t	he name of th	e broker or d	ealer. If more		
Full Na	me (Last n	ame fir	st, if individ	lual)									
Busines	s or Reside	ence A	ddress (Num	nber and Stree	t, City, State,	Zip Code)							
Name o	f Associate	ed Brol	ker or Deale	r									
States in	n Which Pe	erson L	isted Has So	olicited or Inte	ends to Solici	t Purchasers							
	(Check "A	All Stat	es" or check	individual St	tates)			***************************************					☐ All
													States
[AL] [A	.K]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL] [n	N }	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[xMA]	[MI]	[MN]	[MS]	[MO]
[MT] [N	E]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI] [S	C]	[SD]	[x TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]
Full Na	me (Last n	ame fir	st, if individ	lual)									
Busines	s or Reside	ence Ac	idress (Num	ber and Stree	t, City, State,	Zip Code)		 					
Name o	f Associate	ed Brok	ker or Dealer	r					·				
States is	Which D	ercon I	isted Has Sa	ligited or Inte	ands to Solisio	Durchagers							
States II													□ A11
	(Chook 1	in out	es of effects	individual Di		••••••••	•••••••••		***************************************			************	States
[AL] [A	K]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL] [n	N]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[MT] [N	E]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI] [S	C]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]
			st, if individ										
Busines	s or Reside	ence Ac	idress (Num	ber and Stree	t, City, State,	Zip Code)							
Name o	f Associate	ed Brok	ter or Dealer										
	<u></u>				·								
States in					por a single unit?								
	(Check "A	All State	es" or check	individual St	ates)	••••••				••••••	••••••		
[AL] [A	K]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL] [n	N]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[MT] [N	E]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI] [S	C 1	SD 1	[TN]	[TX]	[UT]	[YT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PR]

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE O	OF PROCEEDS	
1.	Enter the aggregate offering price of securities included in this offering and the total number already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \square and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.		
	Type of Security	Aggregate Offering Price	Amount Already Sold
	Debt	\$	\$0
	Equity shares of Series B-1 Preferred Stock	\$ <u>650,000</u>	\$ <u>549,833</u>
	☐ Common ☑ Preferred		
	Convertible Securities (Including warrants)	\$ <u> 0 </u>	\$ <u> 0 </u>
	Partnership Interests	\$ <u> </u>	\$ <u> </u>
	Other Specify -	\$ <u> 0 </u>	\$0
	Total	\$ <u>650,000</u>	\$ <u>549,833</u>
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number Investors	Aggregate Dollar Amount of Purchases
	Accredited Investors	30	\$ 549,833
	Non-accredited Investors		\$
	Total (for filings under Rule 504 only)		
	Answer also in Appendix, Column 4, if filing under ULOE.		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.		
	Type of offering	Type of Security	Dollar Amount Sold
	Rule 505		\$
	Regulation A		\$
	Rule 504		\$
	Total		\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		\$
	Printing and Engraving Costs		\$
	Legal Fees		\$ 25,000
	Accounting Fees		\$
	Engineering Fees		\$
	Sales Commissions (specify finders' fees separately)		\$
	Other Expenses (identify)		\$
	Total		\$ 25,000

	1 and total expenses furnished in response to Part C - Question 4.a. This difference is the "	"adjusted	\$_524,833	-	
5.	for each of the purposes shown. If the amount for any purpose is not known, furnish an	estimate			
	· ·		Payments to Officers, Directors & Affiliates	Payn	nents To Others
	Salaries and fees	•••••			\$
	Purchase of real estate				\$
	Purchase, rental or leasing and installation of machinery and equipment		<u> </u>		\$
	Construction or leasing of plant buildings and facilities				\$
	that may be used in exchange for the assets or securities of another issuer pursua	ant to a	o		\$
	Repayment of indebtedness				\$
	Working capital			\boxtimes	\$ <u>524,833</u>
	Other (specify):				
			П	\Box	œ.
				_	°———
	Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.b above. Payments to Officers, Directors & Affiliates Salaries and fees	\$ 524,833			
		W_J24,033.			
	D. FEDERAL SIGNATURE				
unde accre	ertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request or redited investor pursuant to paragraph (b)(2) of Rule 502.	of its staff, t	the information furnished		
Nar	me of Signer (Print or Type) Title of Signer (Print or Type)				

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

_		E. STATE SIGNA	ATURE		
1.	Is any party described in 17 CFR 20	52 presently subject to any of the d	isqualification provisions of such rule?	Yes	No ⊠
		See Appendix, Column 5, fo	or state response.		
2.	The undersigned issuer hereby und Form D (17 CFR 239.500) at such to		ninistrator of any state in which this notice	is filed, a	a notice on
3.	The undersigned issuer hereby und issuer to offerees.	lertakes to furnish to the state adm	ninistrators, upon written request, information	on furnis	hed by the
4.	•	E) of the state in which this notice	conditions that must be satisfied to be entitied is filed and understands that the issuer claim have been satisfied.		
		d knows the contents to be true an	d has duly caused this notice to be signed of	on its be	half by the
	, , , , , , , , , , , , , , , , , , , ,	Signature	Date July 22, 2004		
Na	me of Signer (Print or Type)	Title of Signer (Print or Ty	pe)		
` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '					

Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

1		2	3		4				5
	sell to accre inves St (Part)	nd to o non- edited tors in ate B-Item	Type of security and aggregate offering price offered in state (Part C-Item 1)		Type of investor and amount purchased n State (Part C-Item 2)				
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No
AL	1		Series B-1 Preferred Shares	4	\$5,069				√
AK									
AZ									
AR									
CA									
СО									
CT	 								
DE							·		
DC	1								
FL	V		Series B-1 Preferred Shares	.1	\$498,355				✓
GA	V		Series B-1 Preferred Shares	15	\$12,886				✓
HI									
ID									
IL									
IN					· · · · · · · · · · · · · · · · · · ·				
IA							-	_	
KS									
KY									
LA								<u> </u>	
ME	 		-						
MD	1 -								
MA	V		Series B-1 Preferred Shares	2	\$3,006				√
MI									
MN									
MS	 	. <u>-</u>					.		
МО									
MT									
NE						-			

1		2	3		5					
State	Intend to sell to non-accredited investors in State (Part B-Item 1)		Type of security and aggregate offering price offered in state (Part C-Item 1)	Type of investor and amount purchased n State (Part C-Item 2)					Disqualificati on under State ULOE (if yes, attach explanation of waiver granted) (Part E-Item 1)	
	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No	
NV										
NH							<u> </u>			
NJ	√		Series B-1 Preferred Shares	2	\$2,080				√	
NM										
NY	1		Series B-1 Preferred Shares	2	\$27,333				✓	
NC										
ND										
OH										
OK										
OR										
PA										
RI	✓		Series B-1 Preferred Shares	1	\$49				✓	
SC										
SD					- · · · · · · · · · · · · · · · · · · ·		-			
TN	√		Series B-1 Preferred Shares	1	\$518				✓	
TX										
UT										
VT										
VA	✓		Series B-1 Preferred Shares	2	\$537				✓	
WA					 					
WV										
WI										
WY										
PR										